

# Om Patel

Chief Executive Officer @ Krox Technologies | @ Newagez | Technology Leader

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# Driving Innovation Through Strategic Leadership

As Chief Executive Officer of Krox Technologies and Newagez, I focus on driving innovation and maximizing client engagement through strategic leadership and robust market understanding. My team collaborates to meet goals, leveraging expertise in client relations and sales strategy.

With a Diploma in Mechanical Engineering from Gujarat Technological University, I apply problem-solving skills and technical knowledge to navigate tech industry complexities. Project management certification empowers our organization to deliver exceptional results and sustainable growth.

## Core Expertise

- Director-level leadership
- Investment management
- Integrated marketing
- Strategic planning

# Global Communication Excellence

## English

Native or Bilingual proficiency enabling seamless international business communication

## Hindi

Native or Bilingual proficiency connecting with diverse markets

## Gujarati

Native or Bilingual proficiency fostering regional partnerships

## Japanese

Limited Working proficiency expanding Asian market opportunities

# Current Leadership Roles

## Vitacode Solution LLC - Managing Director

October 2025 - Present | United Kingdom

Leading UK-based healthcare recruitment firm, revolutionizing talent acquisition. Specializing in end-to-end recruitment for healthcare professionals—nurses, physicians, executives, and support staff. Delivering innovative solutions compliant with CQC and NHS frameworks.

## Krox Technologies - Chief Executive Officer

August 2022 - Present | Chicago, Illinois

Leading technology innovation and client engagement through strategic leadership and market expertise.

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## Newagez - Chief Executive Officer

June 2024 - Present | Missouri, United States

Driving strategic growth and innovation in technology solutions, fostering partnerships and championing diversity in talent acquisition.

# Healthcare Recruitment Innovation



## Transforming UK Healthcare Staffing

At Vita Solution LLC, we revolutionize healthcare recruitment with data-driven strategies and industry insights. Our expertise spans permanent placements, temporary staffing, and executive search—all compliant with UK standards.

We address workforce shortages in hospitals, clinics, and care homes, ensuring seamless matches that enhance patient care and organizational success. Building a healthier, more resilient nation—one vital hire at a time.

# Sales & Recruitment Excellence

01

## Joinyfy - Sales Executive

November 2022 - January 2023 | India

Conducted market research, identified selling possibilities, and evaluated customer needs. Actively sought new sales opportunities through cold calling, networking, and social media. Prepared presentations, negotiated deals, and collaborated with teams to achieve results.

02

## Helix Tech-IT Solutions - Senior Bench Sales Recruiter

June 2022 - August 2022 | Ontario, Canada

Marketed bench consultants for contract and long-term positions. Handled OPT, H1, H4 EAD, and GC Card Holders. Analyzed Prime Vendor requirements and developed trust between all parties.

03

## Digz Placements - Bench Sales Recruiter

March 2022 - June 2022 | Visnagar, Gujarat, India

Specialized in bench sales recruitment, managing candidate relationships and vendor partnerships.



# US Staffing Expertise

## GetAJob - Bench Sales Recruiter/Marketing

July 2021 - June 2022 | United States

### Recruitment Cycle Mastery

Extensive experience in US recruitment cycle (Contract) and terminology including tax terms, employment status, and time zones. Clear understanding of US Staffing process, Corp-to-Corp, W2/1099, and H1 Transfers.

### Marketing & Negotiation

Marketed IT Bench Consultants (H1B, GC, US Citizen, OPT, CPT) with Tier1 vendors and direct clients. Negotiated rates with vendors and clients while maintaining healthy relationships.

### Digital Proficiency

Proficient in using job boards like Dice, Monster, LinkedIn, Twitter, Google, and free job sites. Formatted resumes meeting client expectations and identified potential vendors.

# Manufacturing Leadership



## Neptune Industry - Production Manager

January 2019 - January 2020 | Ahmedabad, Gujarat, India

- Decreased in-house production issues by establishing subcontracting and outsourcing processes
- Created engineering documentation for manufacturing processes and equipment specifications
- Applied lean manufacturing processes to enhance quality, reliability, and cost-effectiveness
- Decreased defect rate through process capability analysis and weekly defect reports
- Completed monthly and yearly reports supporting executive decision making

# Education & Certifications



## Gujarat Technological University

Diploma of Education, Mechanical Engineering

April 2017 - March 2020 | Ahmedabad

Developed strong problem-solving skills and technical knowledge applicable to technology industry leadership and innovation.



## Project Management Certification

Professional certification empowering organizational excellence and sustainable growth through strategic project execution and delivery.

# Let's Connect



Email

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LinkedIn

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Company

[kroxtech.com](http://kroxtech.com)

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Whether you're a healthcare leader seeking exceptional talent, a professional exploring new horizons, or a collaborator in the recruitment space, let's connect! I'd love to discuss how we can support your goals and drive innovation together.